

### Lynx Investment Philosophy & Investment Strategy

Our long only funds are managed on a multi-manager, multi-asset class basis. Using this approach allows us to select the best of breed managers and achieve better diversification across investment styles and asset classes. The additional diversification allows the funds to achieve their return objectives at lower risk than their peers. With the funds exhibiting lower volatility and drawdowns than their peers over time. Our manager selection process aims to find high quality managers that use different approaches and investment styles, that when combined are able to consistently rank amongst the top performers within that assets class. i.e. this approach should ensure that our equity "box" should rank amongst the top equity funds. Managers are accessed on an ongoing basis with any which fail to meet our expectation being replaced.

The asset allocation is undertaken with both the mandate and the peers in mind. With significant deviation from the average being avoided in order to reduce the volatility of our peer group ranking and enhancing our long-term returns. We are peer group aware and strive to produce returns which place the funds in the top 2 quartiles vs their peer group on a consistent basis. This is monitored on an ongoing basis, with proactive steps taken the funds start to lag their peers. Ultimately if we can produce better than average returns at lower risk on a continent basis, investors will improve the likelihood of achieving their investment goals.

### Fund Objective

The objective of the Lynx Prime Cautious Fund of Funds is to provide investors access to a diversified portfolio of collective investments across all major asset classes. The fund aims to provide investors with capital growth over the long term at a rate of inflation plus 6% measured over a rolling 3 year period.

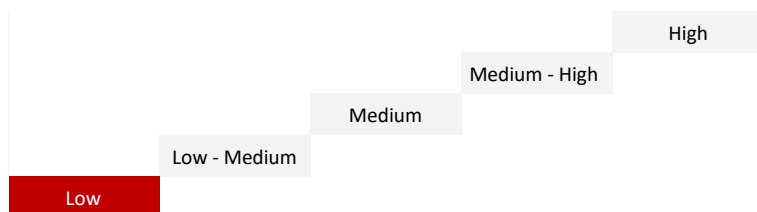
### Fund Universe

The Lynx Prime Cautious Fund of Funds is a multi-managed fund that will consist of a mix of collective investment portfolios investing in a range of asset classes locally and abroad.

### Who should be investing?

The fund's asset allocation is suited to investor with a moderate approach to risk. The fund conforms to Regulation 28 of the Pension Fund Act.

### Investor Risk Profile



### Income Distribution

Date	Dividend	Interest	Other	Total
August	3,6116	37,5748	5,3688	46,5551
February	1,7848	29,1934	3,3882	34,3663

### Fund Net Asset Value

	Jul-18	Aug-18	Sep-18
Fund Units	12 384 068	12 395 778	12 501 009
Fund NAV	R 233 587 914	R 239 883 583	R 233 385 681
Class NAV	R 49 742 653	R 50 749 193	R 50 887 785

### Fund Information

Classification	SA Multi-Asset _ Low Equity	
Benchmark	CPI + 3% over a rolling 3 year period	
Inception Date of Fund	03 May 2005	
Inception Date of Class	01 July 2009	
Total Portfolio Size	R 233 385 681	
NAV Price	Launch	1000.00 (cpu)
	Month End	1867,19 (cpu)
JSE Code	LPCA2	
ISIN Number	ZAE000221206	
Income Declaration	February, August	
Valuation	Valuation Time : 17h00 (daily)	
	Dealing cut-off : 14h00 (daily)	
Payment	3rd working day of Mar / Sept	
Min. Initial Investment	R 10 000 lump sum	
	R 1000 debit order	
Regulation 28 Compliant	Yes	
Issue Date	10 October 2018	

### Total Investment Charges

Period (Annualised): July 2017 to June 2018

**Total Expense Ratio (TER)** 1,62 %

Expenses related to the administration of the financial product. A higher TER does not necessarily imply a poor return, nor does a low TER imply a good return. The current TER may not necessarily be an accurate indication of future TER's.

**Transaction Costs (TC)** 0,12 %

Costs relating to the buying and selling of the assets underlying the financial product.

**Total Investment Charges (TIC)** 1,74 %

Transaction costs are a necessary cost in administering the Financial Product and impacts Financial Product returns. It should not be considered in isolation as returns may be impacted by many other factors over time including market returns, the type of Financial Product, the Investment decisions of the investment manager and the TER.

### Portfolio Fees

Management Fee	0.15% p.a. (Excluding VAT)
Performance Fee	Not Applicable
Advisory Fee	Not Applicable
Investment Management Fee	0.55% p.a. (Excluding VAT)

### Mandate Compliance

The Fund remains within the reporting regime as at the date of this report.

September 2018

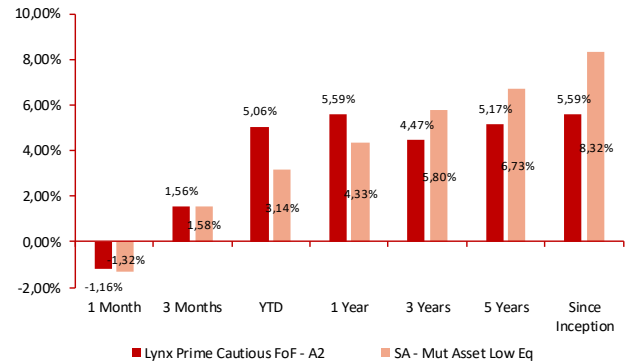
**Top Equities Holdings**

Naspers Ltd  
Standard Bank Ltd Pref  
Firststrand Ltd Pref  
Investec Ltd Pref  
Sasol Ltd  
ABSA Bank Ltd Pref  
Nedbank Ltd  
Microsoft Corp.  
RSA 2030  
Delta Property Fund

**Top 5 Manager Holdings**

Investec Diversified Income Fund	16,69%
Prescient Income Provider Fund	16,07%
ABAX Absolute Return Pres Fund	14,39%
Visio BCI Actinio Fund	9,57%
Lynx Prime Global Diversified FOF	9,47%

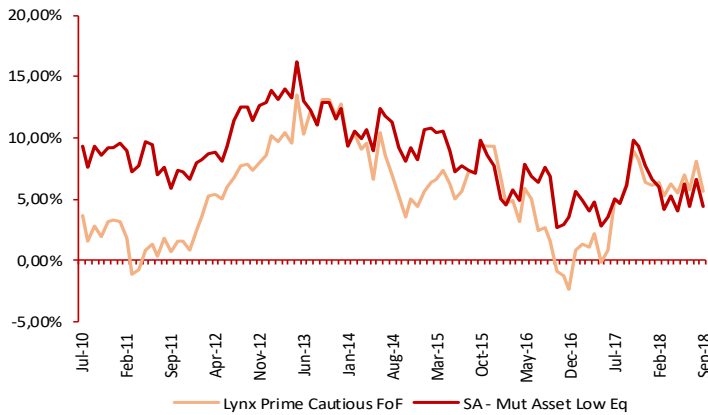
**Trailing Returns**



Source : Morningstar

Fund vs the ASISA South African Multi Asset Low Equity Average

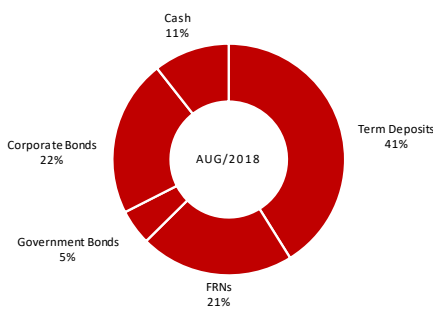
**12 Months Rolling Returns**



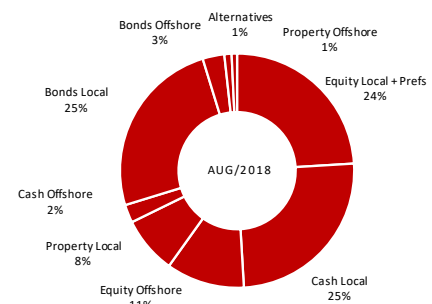
**Periodic Returns & Risk Measures**

	Fund	Benchmark	Category Avg.
1 Month	-1,16%	0,67%	-1,32%
3 Months	1,56%	2,02%	1,58%
YTD	5,06%	6,19%	3,14%
1 Year	5,59%	8,34%	4,33%
3 Years	4,47%	8,61%	5,80%
5 Years	5,17%	8,74%	6,73%
Since Inception	5,59%	8,94%	8,32%
Max (Rolling 12 Mths)	13,55%	11,03%	16,19%
Min (Rolling 12 Mths)	-2,43%	8,12%	2,71%
Volatility	3,96%	0,22%	3,35%
Sharpe Ratio	-0,19	n/a	0,54

**Fixed Interest Sector Allocation**



**Asset Allocation on 31 August 2018**



**Monthly Performance**

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Fund YTD	Bmk YTD	Sector Avg.
2018	0,47%	0,40%	-0,34%	1,95%	-0,32%	1,26%	0,15%	2,60%	-1,16%				5,06%	6,19%	3,14%
2017	0,68%	0,10%	0,81%	0,91%	0,39%	-0,08%	1,33%	0,29%	1,22%	2,15%	-0,04%	-1,57%	6,32%	8,60%	7,75%
2016	-2,57%	-0,33%	0,97%	-0,21%	2,78%	-1,05%	-2,74%	0,66%	-0,33%	-0,36%	0,66%	0,19%	-2,43%	8,86%	3,54%
2015	-0,21%	1,70%	0,66%	1,48%	0,10%	-0,16%	-0,27%	0,41%	0,72%	2,17%	0,96%	1,41%	9,31%	8,66%	7,72%
2014	-1,35%	1,02%	0,39%	0,83%	1,14%	1,04%	-0,90%	-1,10%	0,75%	0,13%	1,06%	1,40%	4,45%	9,07%	8,26%
2013	1,61%	0,25%	1,57%	0,28%	4,03%	-2,47%	0,73%	0,42%	2,42%	1,74%	-0,27%	1,89%	12,75%	8,71%	12,43%
2012	0,04%	0,76%	0,92%	1,04%	0,37%	0,38%	-0,92%	1,28%	0,65%	1,74%	0,97%	1,01%	8,53%	8,14%	12,94%
2011	-1,58%	-0,26%	-0,83%	0,96%	0,76%	-0,53%	-1,61%	0,32%	0,52%	2,17%	0,45%	0,46%	0,77%	8,63%	6,64%
2010	-1,53%	1,15%	2,02%	0,67%	-0,91%	-0,97%	-0,68%	-1,11%	1,65%	1,27%	0,43%	1,30%	3,25%	10,38%	9,19%
2009								0,92%	0,36%	2,15%	-0,69%	1,17%	3,95%	4,55%	4,90%

September 2018

### Fund Commentary

The 3rd quarter proved to be one of the most volatile periods in recent times, dominated by US\$ dollar strength, political tension in the form of the ongoing US-China trade spat, and the subsequent weakness across emerging markets (EM). For South African investors, there was nowhere to hide and the weakness in the currency from 13.73 to 14.11 (3.0% depreciation of the ZAR) reflects that. Local bonds and equities remained out of favour and foreign investors have been net sellers of both asset classes since the end of the 1st quarter. During Q3, the ALSI lost 2.2%, bonds returned 0.8% while SA listed property fell 1.0%.

In economic news, South Africa entered a technical recession (2 consecutive quarters of negative GDP growth) for the first time since 2008 after a significant drop in production in the agricultural sector which surprised economists and investors alike. While it is unlikely that sharp drop in output is attributable to the land reform debate, it does paint a dire picture for a sector that is already plagued by many uncertainties. The lack of consumer and business confidence in SA has become glaringly obvious in recent years, mainly due to many years of policy mismanagement and corruption at a government level. The consumer in particular is under severe pressure and is facing higher taxes, higher petrol prices and a rather stagnant labour market. As evidenced by a continual fall in FDI (foreign direct investment), long term investors are taking a wait and see approach but Ramaphosa is doing his best to reignite the weak economy through partnerships with our trading partners and his much-anticipated R43bn stimulus package.

Key highlights of the stimulus package include: 1) An immediate change to visa policies, 2) The approval of the revised mining charter, 3) a review of the cost of doing business, 4) the roll-out of radio spectrum, 5) the re-prioritisation of R50bn in government spending, 6) and a new R400bn SA infrastructure fund. Furthermore, a land reform advisory panel of 10 highly skilled individuals was established by government to deal with the uncertainty around land reform which has raised concerns among investors and has contributed to the lack of confidence in the agricultural sector and downstream industries.

The MPC is still caught between a rock and hard place, trying to keep monetary policy is SA accommodative enough to foster growth, but tight enough to ensure that inflation doesn't breach the upper end of the target band. Quantitative tightening in developed markets such as the US, combined with a weak ZAR and higher oil prices, paints a challenging backdrop for the MPC committee and their recent hawkish statement confirms that there is a chance that they will hike rates by 25bps once before the end of the year.

On the local bourse there was a wide dispersion of returns in the 3rd quarter. Resource companies were the best performers with the JSE Resource Index climbing 19%, while the JSE Industrial Index lost 8%. MTN and Aspen were two of the biggest movers on the JSE during the last quarter falling 25% and 32% respectively. MTN investors were caught off-guard when Nigeria's central bank ordered the company to refund \$8.13 billion that it allegedly repatriated illegally. Aspen on the other hand disappointed the market after it sold its infant milk business to French dairy giant Lascalis on a much lower multiple than investors had originally anticipated.

The weak ZAR propped up returns for traditional local multi-asset portfolios, while domestic centric asset classes continue to lag.

### Glossary of Terms

**Fund of Funds** is an investment strategy of holding a portfolio of other investment funds rather than investing directly in stocks, bonds or other securities. This type of investing is often referred to as multi-manager investment. Investing in a fund of funds may achieve greater diversification. The benefit of diversification is that it can reduce volatility and the overall risk in the portfolio, while maintaining returns.

**Total Expense Ratio** is the total costs associated with managing and operating an investment (excluding administration, financial planning and servicing fees). These costs consist primarily of management fees and additional expenses such as trading fees, legal fees, auditor fees and other operational expenses. The total cost of the fund is divided by the fund's total assets under management to arrive at a percentage amount, which represents the TER.

**Risk Profile (Medium to High):** The investors' primary aim is to achieve the required capital growth necessary to realise his/her long-term goals and objectives. The investor is prepared to tolerate fluctuations in your returns because you know that the longer-term picture is worth the short term pain, even if that means you lose money sometimes. While diversified across all the major asset classes, your portfolio will be tilted more towards equities because you know they offer the best long-term returns of all the asset classes and thus your wealth will grow over time.

**Volatility** is a statistical measure of the dispersion of returns for a given security or market index.

**Sharpe Ratio** is a measure for calculating risk-adjusted return. It is the average return earned in excess of the risk-free rate per unit of total risk. The greater a portfolio's Sharpe ratio, the better its risk-adjusted performance has been (i.e. a higher return with a contained risk profile, where the portfolio manager is not taking excessive risk to achieve those returns).

### SA Indices & Indicators

EQUITY INDICES	30-Sep-18	YTD	1M	3 M
All Share J203T	8 126	-3,84%	-4,17%	-2,17%
Resources J258T	2 882	21,02%	1,05%	5,20%
Industrials J520T	8 889	-14,13%	-6,42%	-3,63%
Financials J580T	9 954	-6,82%	-2,02%	2,81%

SECTOR INDICES	30-Sep-18	YTD	1M	3 M
Basic Materials J510T	3 712	20,92%	1,06%	5,22%
Industrial 25 J211T	13 326	-11,84%	-8,07%	-8,25%
Health Care J540T	8 798	-24,20%	-26,77%	-20,42%
Consumer Services J550T	40 906	-10,46%	-5,86%	-9,46%
Telecom J560T	11 619	-25,90%	-1,36%	-11,86%
Financials J580T	9 954	-6,82%	-2,02%	2,81%
Technology J590T	4 247	-26,77%	-1,77%	10,43%

SIZE & STYLE INDICES	30-Sep-18	YTD	1M	3 M
Top 40 J200T	7 208	-3,23%	-4,70%	-2,72%
Mid Cap J201T	14 924	-12,08%	-3,68%	-1,74%
Small Cap J202T	13 380	-7,81%	-1,70%	-2,22%

SA LISTED PROPERTY & SA BOND INDEX	30-Sep-18	YTD	1M	3 M
SA List Prop (SAPY) J253T	1 918	-22,16%	-2,60%	-1,01%
ALBI Total Return - Beassa (ALBI)	616	4,81%	0,30%	0,81%

CASH	30-Sep-18	YTD	1M	3 M
STEFI Composite Index (STFIND)	404	5,37%	0,57%	1,76%

EXCHANGE RATES	30-Sep-18	YTD	1 M	3 M
ZAR/USD	14,11		14,65	13,71
Rand (Appreciation)/Depreciation		13,97%	-3,69%	2,92%
ZAR/GBP	18,37		19,04	18,10
Rand (Appreciation)/Depreciation		9,67%	-3,52%	1,49%
ZAR/EUR	16,36		17,05	16,00
Rand (Appreciation)/Depreciation		10,02%	-4,05%	2,25%




BORROWING RATES	30-Sep-18	1 m Ago	3m Ago
SA Repo Rate	6,50%	6,50%	6,50%
SA Prime Overdraft Rate	10,00%	10,00%	10,00%

ECONOMICS	Last Avail.	2017	2016	2015
SA Real GDP YoY	0,40%	1,30%	0,30%	1,40%
CPI YoY	4,90%	5,30%	6,30%	4,60%
Current A/C Balance as a % of GDP	-2,50%	-2,80%	-4,60%	-5,10%
Unemployment Rate	27,20%	27,50%	26,70%	25,30%

September 2018

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